



Accelerating Lending Decision with Digital Financing Solution

Driven by the emergence of technology-enabled competitors, assessing the financial soundness of the business is challenging, especially for commercial lending. Assuming lenders continue to operate with systems that rely on manual processes, operations and quality will suffer. Subsequently, lenders should focus on increasing the efficiency of loan processing and enhancing the customer experience by adopting an automated loan platform: Acumatica with Financing Dimensions (FIND), an integrated loan management feature, is suited for timely approval and the scale of any unpredicted losses of the loan application process.

Acumatica with FIND, an industry-specific solution developed inside a future-proof cloud platform with front-office functionalities, ensures that loan applications are approved faster and subject to robust governance and control. Collecting customer information and documentary requirements for approval is tedious, as duplication usually occurs and prompts unnecessary inefficiency and errors. With integrated CRM data, lenders have the overview to nurture all potential leads and create financing program proposals and contracts with ease encouraging greater conversions and satisfaction.


With the data and information already stored in its platform, FIND allows lenders to select the amortization type, terms, and interest repayment type, for a specific asset suited to their customer's preferences. This gives them a faster processing time for approving or declining the loan application. Moreover, extending its flexible platform to web-enabled devices equipping executives with laptops, smartphones, and tablet devices to make financial decisions while on the move reduces the approval time and provides greater visibility to its financial operations.

Through its loan management feature, the customer screening to loan approval process accelerates with its automated loan structuring tool giving accurate results and faster disbursement of loan products, protecting lenders against unwanted borrowers and providing a better customer experience. Other modules included are inventory-sales loan financing, collateral-based loan financing, and loans payable management, ensuring a faster reaction to complex financial requirements.

With Financing Dimensions, a vertical solution fitting to financing operations, flexible for meeting loan financing demands in a rapidly changing environment.



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Product Highlights and Capabilities:

Customer Relationship Management (CRM)	Enhance your lead capture, business accounts, opportunities, and sales quotes from a consolidated, single location providing users with a 360-degree, real-time view streamlining all customer information management needs.
Loan Management • Inventory Sales Financing • Collateral Based Loans	Accelerates loan processes with accurate statements and reports of all financing transactions, customer information, rates, and payment schemes to protect your margins and manage risks.
Contracts Management	Effectively control recurring customer contracts with setup, activation, renewal, recurring charges, and overage billing to improve cash flow, billing accuracy, and customer service.
Approvals	Assign work approvals to automatically approve payments in prioritizing or delaying payments based on document details.
Accounts Receivable	Manage customer accounts and improve collections by automating processes and tracking. Generate invoices, send statements, track commissions, and deliver reports.
Accounts Payable	Manage vendor invoices, automate payment processing, predict cash requirements, track vendor balances, optimize available discounts, and deliver vendor reports.
ROPOA	Maintain a complete audit trail of all financing transactions and simplify complex financial management requirements efficiently to address customer difficulties in meeting their obligations.
Loans Payable Management	Capture all essential bills covering the principal, interest, and insurance payments charged to the client, and track account receivables and payables with promptness from the vendor to avoid duplicate payments, inaccurate invoices, and late payments.
Financial Management	Gain total control across multiple entities, multiple lines of business, and even multiple countries on a single platform with connected project accounting and customer relationship management providing project-driven companies with real-time financial insights.
Intercompany Accounting	Automated accounting across companies with inter-company accounting and cross-company sales to manage financial reporting, payments, cash management, and transfers within multiple business entities.

Acumatica is the only major global ERP player that has NO PER-USER FEES.

Our flexible deployment and modern growth-friendly licensing puts customers first and are ready to scale with your changing needs. All employees can now use your ERP system and digitally transform your organization.

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