



# Acumatica with Dimensions

## The Cloud ERP for Real Estate Developers

Acumatica Cloud ERP with Dimensions for Real Estate Developers provides the best enterprise management solution for transforming your Real Estate Development and Property Management company to thrive in a customer-centric and profit-driven digital economy through best-in-class industry-specific functionality, modern unlimited user licensing, and unparalleled value suited for mid-sized and large real estate businesses.

From project budgeting, construction management, project cost control, sales and marketing, property financing, and foreclosures to property management, Dimensions for Real Estate manages them all on any device - anywhere. Ensure project costs are on time and budget; sales & marketing activities are optimized; credit and collections are efficient; properties are well managed and customer experience is best in class. Designed for the way businesses operate today and in the future.

Connected Business. Delivered.

### Real Estate Development Lifecycle

Streamline the entire facets of the real estate lifecycle, delivering automation without complexity, compliance without rigidity and continuous improvement without unpredictability.



# Stay Ahead of the Competition and Lead with Confidence

## Boost Profits, Control Costs, Robust Analytics

**Increase Revenue Growth** - Enhance competitiveness and expand market share by closing more deals with an integrated CRM. Track customer progress anytime, anywhere, and enable sales teams to engage prospects immediately with advanced proposal computations and sales contracts.

**Reduce Operating Costs** - Control your real estate business by accurately scheduling critical tasks and exceeding milestones. Use modern functionalities to address challenges, adapt to change, and build a customer-centric culture.



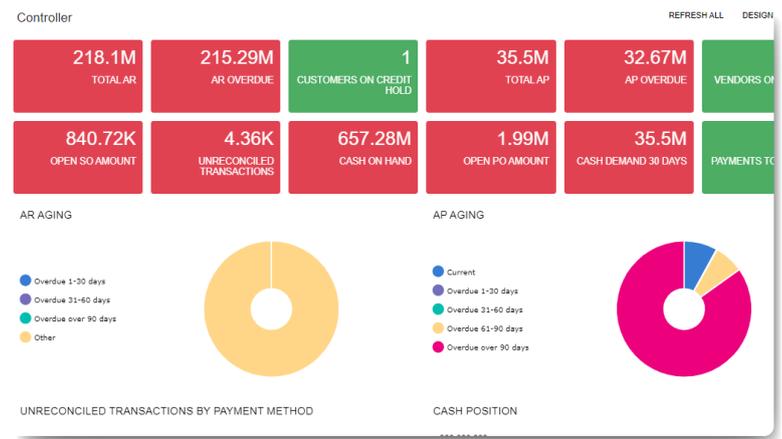
**Powerful Business Insights** - Confidently manage your leadership team and gain real-time sales reports and cash flow insights. Monitor annual budgets, identify risks, and spot potential investments.

# Proactive Financial Management with Ease

## Develop Budgets and Forecasts, Simplify Financial & Tax Reporting, Enforce Audit Controls

**Credit and Collection** - Provide 24/7 access to accurate, real-time information with simple-to-use tools that speed up the process of enforcing foreclosures. Integrate billing and collection, implement payment reminders, and efficiently generate account statements that ensure all occupants' compliance.

**Revenue Recognition** - Manage lease-oriented accounting compliant with IFRS16 standards to track documentation, profits, and losses smoothly and securely. Facilitate payments and collections, with automatic updates to all related ledgers.



**Simplify Philippine Tax Reporting** - Perform accurate tax calculations instantly, eliminating the complexity of managing different rates, dates, and amounts.

# Efficient Operations, Empowered Sales Teams & Excellent Customer Experience

## Increase Sales and Opportunities, Intelligent Decision-making, and Effective Operations

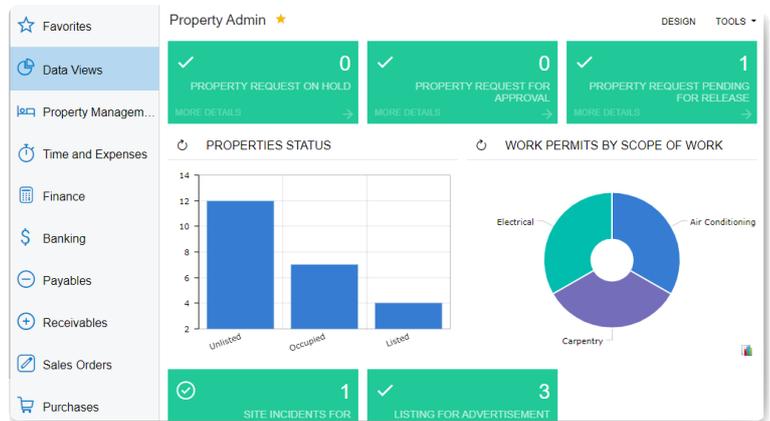
**Prospect to Opportunity Conversion** - Accelerate property fulfillment with efficient sales management, integrating forms for customer requirements, reservation fees, contract signing, and post-dated checks.

**Simplified Property Financing** - Enhance data consolidation from lead assessment to contract management. Streamline sales contracts with flexible financing options, including PDCs, bank financing, and in-house solutions, to maximize benefits and revenue.

**High Performing Sales Team** - Speed up incentive payouts, reduce errors, and boost efficiency. Monitor sales opportunities and potential earnings to encourage individual and team performance.

**Elevate Customer Experience** - Improve onboarding with automated customer requests, property terms, and loan payments. Manage risks with detailed payment histories and flexible due dates.

**Adaptable Property Management** - Strengthen tenant relationships with convenient, accessible dashboards. Accelerate lead-to-rent collection with integrated tenant and lease tracking and automated payment reminders.



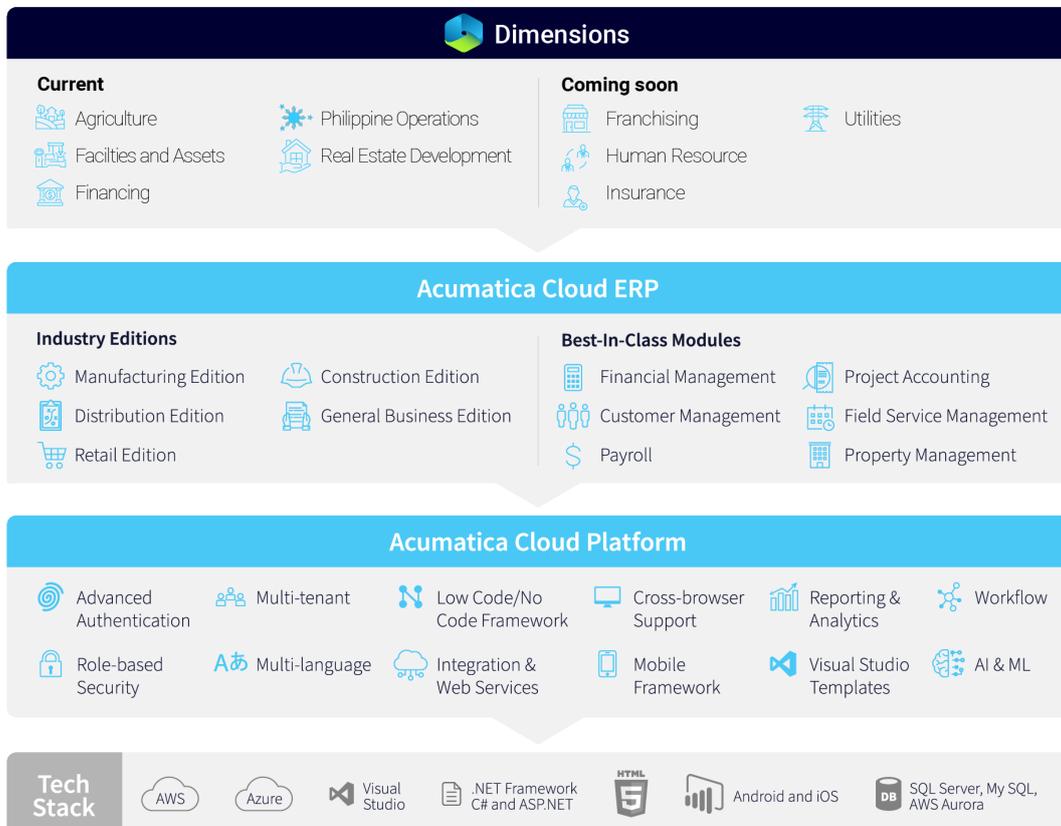
## Customer friendly Tech Leadership on the Cloud

**Flexible Deployment, Full Data Transparency, Open APIs, Enterprise Cloud Level Security**

**Data Ownership & Flexibility** - You decide where to host your data: on the public cloud, in a private cloud, or on-premises. With Acumatica, your data is always secure and always in your control. You can do a full relational database export at any time.

**Adaptable** - Open APIs for ease of integration with a mobile framework that mirrors code-base changes. Role-based views and dashboards with simple low code/no code customizations.

**Modern Security** - Enterprise-grade security features such as server-side logic, detailed access controls, and robust multifactor authentication built-in.



## Property Sales and Financing Module Key Features

Collects, sorts, and tracks all potential customer information for future processing, including handing of sales.

Easily provides computations for payment schemes for property acquisition, offering different payment plans and financing options depending on what is available for the said property.

Manages reserved properties to avoid problems like double selling and loss of reservation by clients.

Handles cash payments, checks, and other credit options, easily accessing a wide variety of options depending on what is available and offers those with a few keystrokes.

Updates and manages the list of properties with their respective buyers in cooperation with the construction company in order to keep customers up-to-date.

Makes collections easier by automatically cross-referencing client names with due payment lists.

## Property Management Module Key Features

Handles all kinds of properties from apartments, land, bedspace, dormitories, large commercial-type buildings, and equipment.

Able to keep records of, and retrieve in an instant, important documents such as title, blueprints, floor plan, wiring schematics, water and drainage schematics, and so on.

Keeps track of and manages all billing and collection needs of the company automatically, including the scheduled rent collection, meter reading for the utilities along with other charges listed that are handled by the property owner.

Handles work orders such as requests for renovation, additional work permits, incident reports, and keeps track of different kinds of violations and other critical information.

Able to handle accounting for both lessor and lessee for all property management needs, such as contract and lease management for tenants, work orders for building maintenance, and the like.

Creates and executes property management contracts easily, entering crucial information such as recurring fees, expiration dates of fees, limits, and other non-recurring fees.

## Philippine Taxation Module Key Features

Easy to use interface - All the information drawn from the different branches of the company can easily be inputted in the user interface, allowing for quick setup for tax filing. The digital forms are easy to understand and necessary information can easily be encoded.

Withholding Taxes - These are immediately recognized upon invoicing or payment.

DAT File Generator - Readily available for Alphalist and Vat Relief to make electronic filing easy. Copies of BIR Form 2307 received by customers and vendors are monitored.

Full BIR Reporting - Different forms and templates are in the system making it easy to submit reports for internal revenue review.

Seamless integration with Acumatica Modules - The system is fully integrated to Inventory, Financial Management, Expense Management, and Project accounting, allowing for real-time updates when making changes in just one ledger.

